

Q1 2021 Trading Update

Resilient Q1 performance despite global lockdowns, underscoring EG's diversified business model

BLACKBURN, UK. May 27, 2021 – EG Group is pleased to announce a trading update for the first quarter of 2021, representing the three months to March 31, 2021.

Q1 performance highlights

- Group EBITDA for Q1 up 5.8% on a reported basis and 2.5% on a like-for-like basis despite continued lockdown restrictions across the Group's operating regions
- Significant strength in Foodservice operations, with gross profit growing by 141% year-on-year and 56% on a like-for-like basis, with increased customer demand for "to-go" and "delivery"
- UK & Ireland Foodservice operations, accounting for approximately 7% of Group total gross profit, had record breaking trading levels during Q1 with like-for-like growth of 53%
- Continued resilience in Grocery & Merchandise, with gross profits softening slightly year-on-year by 3%; but with recent trading showing reported growth in most countries compared to prior year
- Strong fuel margins have continued to largely offset the decrease in volumes across markets
- Seven new sites opened across the Group during the course of Q1 2021

Q1 financial summary¹

\$m	Q1			YTD		
	2020 ²	2021	Var (%)	2020 ²	2021	Var (%)
Total revenue ³	5,735	5,331	(7.1%)	5,735	5,331	(7.1%)
Group EBITDA ⁵	251	265	+5.8%	251	265	+5.8%
Grocery & Merchandise gross profit	304	294	(3.2%)	304	294	(3.2%)
Foodservice gross profit	45	109	+140.9%	45	109	+140.9%
Fuel gross profit	438	415	(5.3%)	438	415	(5.3%)
Total revenue ³ LFL ⁴	5,735	5,263	(8.2%)	5,735	5,263	(8.2%)
Group EBITDA ⁵ LFL ⁴	251	257	+2.5%	251	257	+2.5%
Grocery & Merchandise gross profit LFL	304	294	(3.2%)	304	294	(3.2%)
Foodservice gross profit LFL	45	71	55.5%	45	71	55.5%
Fuel gross profit LFL	438	415	(5.3)%	438	415	(5.3)%

\$m	Dec 2020	Mar 2021	Var (%)	Dec 2020	Mar 2021	Var (%)
Net Debt	8,974	8,928	+0.5%	8,974	8,928	+0.5%
Liquidity headroom	1,284	1,090	(15.1%)	1,284	1,090	(15.1%)

¹ The financial results and position for the three months to March 31, 2021 and the comparative period are unaudited

² Prior quarter comparatives for Q1 2020 have been restated to include \$28m of one-off costs and write offs in USA which were previously reported in the Q4 2020 numbers, there has been no change to FY20 total EBITDA as a result of the restatement.

³ This is presented for information purposes only, as revenue is not a comparable KPI for the business due to the impact of wholesale fuel pricing on reported fuel revenues

⁴ Like-for-like ("LFL") results exclude the impact of acquisitions and disposals that completed in the last twelve months to March 2021.

⁵ EBITDA before exceptional items stated under legacy accounting policies i.e. before impact of IFRS 16

Group financial position

- Financing, mainly for the ASDA forecourts and OMV forecourts transactions, was heavily over-subscribed and successfully secured during the first quarter
- Net leverage at March 2021 of 6.0x unchanged from December 2020
- Total group liquidity including undrawn working capital facilities, at March 31, 2021 stood at \$1,090m

M&A update: LEON, ASDA Forecourts Business and OMV acquisitions

- On April 18, 2021, EG Group announced that it had agreed to acquire LEON Restaurants Limited, a prominent British fresh fast food restaurant chain. The transaction completed on May, 9, 2021
- The acquisition of LEON is a highly complementary addition to the Group's established Foodservice portfolio and recognized capability as a foodservice operator which further diversifies the Group's non-fuel offering and gives EG Group proprietary ownership of an established player in the contemporary fast food market that is well-placed to meet the needs of increasingly health and quality-conscious consumers
- With the continued growth of foodservice operations being a key strand of the Group's strategy, LEON is a strategically important acquisition for EG Group
- EG expects to significantly increase LEON's historic profitability, supported by the roll out of new sites across the EG portfolio and distribution of LEON's FMCG products across the Group's convenience retail proposition
- Separately, on February 3, 2021, EG Group announced that it has agreed to acquire certain forecourt related assets of ASDA, comprising its petrol filling stations, car washes and ancillary land, for a headline enterprise value of £750m. Following their Phase 1 review, the CMA announced on May 5, 2021 that it has reasonable grounds to believe that the divestment of 27 EG sites will mitigate their localised competition concerns for the wider Asda supermarket acquisition. Subject to the conclusion of the CMA's public consultation on the proposed remedies, EG Group expect the acquisition of the ASDA Forecourt Business to complete in H2 2021
- The previously announced acquisition of the OMV Deutschland GmbH network of 286 petrol forecourts in Southern Germany is still expected to complete in H2 2021, subject to regulatory approval
- These transactions represent exciting opportunities to further strengthen EG's network in the UK and globally, and are complementary to EG Group's strategy of seeking significant growth in its fuel and foodservice operations
- Post-synergies, the announced M&A transactions are expected to be leverage neutral and accretive to the Group's financial performance

Governance and leadership update

- Following the appointment of Dame Alison Carnwath as a Non-Executive Director and Chair of the Group's Audit committee in March 2021, both EG's Audit and Remuneration Board Committees have now held their inaugural meetings, with the Nomination Board Committee to shortly undertake its first meeting
- Executive Disclosure and Risk and Sustainability committees are currently in the process of being established and the recruitment process for a Head of ESG & Sustainability is underway, further strengthening EG Group's Executive and Non-Executive leadership functions and ensuring that the Group is best-placed for future growth opportunities

Zuber Issa CBE and Mohsin Issa CBE, co-founders and co-CEOs of EG Group, commented: *"We are pleased to report a resilient performance in Q1 2021, which is testament to the ongoing dedication of our colleagues around the world, and underscores the benefits of our scale and diversified business model. At the same time, the Group has continued to take significant and proactive steps forward in its longer-term development. This includes the recently announced acquisition of LEON Restaurants, along with the previously announced ASDA Forecourts and OMV Germany acquisitions. These exciting transactions will further strengthen EG's growth prospects in both fuel and non-fuel operations.*

Together they highlight the increasing breadth and scale of our portfolio, and the continued growth of our Foodservice operations, which are a key element of the Group's growth strategy."

"Looking ahead, assuming the continued easing of global COVID restrictions, we expect to see more positive trading conditions as we continue to provide an essential service to millions of customers in communities globally. Additionally, the continued strengthening of our Board and leadership functions demonstrates the Group's commitment to implementing best practice in corporate governance and the importance we attribute to ESG, while helping us to deliver on the significant growth opportunities that lie ahead."

- ENDS -

About EG Group

Founded in 2001 by the Issa Family, United Kingdom based EG Group is a leading convenience retailer who has established partnerships with global brands. The business has an established pedigree of delivering a world class fuel, grocery & merchandise and foodservice offer.

EG Group currently employs in excess of 44,000 colleagues working in more than 6,000 sites across Europe, USA and Australia.

Zuber Issa CBE and Mohsin Issa CBE, Founders and co-CEOs, EG Group, were honoured in the Queen's Birthday Honours List 2020, for their contribution to business and charity. They were also jointly named the 2018 EY Entrepreneur of the Year in the UK.

For more information see the Group's website: www.eurogarages.com.

Forward Looking Statements

Certain statements contained in this release are forward looking statements, and may discuss our future plans or our expectations regarding our business performance. Forward- looking statements are not guarantees of future business performance or that that future events will occur, and inherently involve certain risks, uncertainties and assumptions which are difficult to predict and outside of the control of management. Therefore, actual outcomes and results may differ materially from what is expressed in any forward-looking statements, and we cannot assure you that the results or developments expressed in these statements will be realized or even if realized, will have the expected consequences to, or effects on, us or our business, prospects, financial condition, results of operations or cash flows. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this release. Other than as may be required under applicable law, we disclaim any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement to reflect events or circumstances after the date on which such statement is made, or to reflect the occurrence of unanticipated events.

For further information please contact:

Brunswick Group

Simon Sporborg 07974 982442

Max McGahan 07834 502369

Pip Green 07834 502589

eg@brunswickgroup.com

EG Group

Daniela Carette, Director of Corporate Finance and Investor Relations

EGInvestorrelations@eurogarages.com