August 20, 2025

EG Group delivers solid Q2 performance and further strategic progress

- *EG performed solidly in Q2 2025, with underlying EBITDA consistent YoY at $270m*
- *Revenue growth in Foodservice and Grocery & Merchandise segments largely offset softer performance in Fuel*
- *Significant strategic progress with the sale of the Group's Italian and Australian operations and a further successful term loan repricing post-quarter end*
- *Appointment of highly experienced industry leaders as Group CFO, Chief Legal Officer and Independent Non-Executive Director further strengthening the leadership team and Board following Russ Colaco's appointment as Group CEO in April 2025*

August 20, 2025 – EG Group is pleased to announce a trading update for the second quarter of 2025, representing the three months to June 30, 2025.

EG Group demonstrated the benefits of its diversified global footprint in Q2 by delivering a broadly flat performance on an underlying basis. The Group has made several key appointments in recent months, welcoming Mark Segal as Group Chief Financial Officer, Erik Chalut as Chief Legal Officer and Steve DeSutter as an Independent Non-Executive Director, following the appointment of Russ Colaco as Group CEO in April 2025. The Group also announced a series of material transactions post-quarter end – including the sale of its Italian and Australian businesses to repay debt and repricing its EUR and USD term loans to further reduce its debt service costs.

Russ Colaco, CEO of EG Group, said:

"We delivered a solid performance in the second quarter as we continued to make sustained progress with our ambitious strategy.

"We generated growth across our Foodservice, and Grocery & Merchandise business streams in Q2, and this was supported by effective cost management. This was offset by a weaker fuel performance due to lower fuel margins and a strategic decision to stabilise our fuel volumes in the US, as well as challenging market dynamics in Germany. Our focus on stabilising volumes led to fuel volumes and same store sales returning to growth in the US after the period end.

"We continued to make material progress in strengthening our balance sheet post the quarter end through the sale of our Italian and Australian businesses. These transactions will enable us to further reduce Group debt, and together with the successful repricing of our term loans in July, will release additional free cash flow to fund disciplined growth investments. Ensuring a healthy capital structure is a core priority for the Group's leadership, and I am pleased we have taken steps to do so in a prudent and orderly manner.

"I have also had the pleasure of welcoming a series of highly experienced industry leaders to our executive management and Board. The appointments of Mark Segal, Erik Chalut and Steve DeSutter have considerably deepened our pool of executives with public company experience, and I look forward to working with them closely in the coming quarters to accelerate our strategic progress.

"While we continue to monitor global macroeconomic and political uncertainty, our focus is on executing our growth strategy to become a more streamlined, focused business – investing in our core markets to further enhance our strategic position."

Solid trading performance

Group underlying EBITDA was consistent with the previous year, decreasing marginally by 1.1% to $270m – demonstrating sustained financial delivery and the benefits of the Group's diversified global footprint. Weaker performance in the fuel segment was largely offset by growth in non-fuel business streams and diligent cost management across the business.

Europe traded strongly in the period, posting a 6.3% increase in underlying EBITDA to $170m – driven by particularly robust performances in France and Italy. The rollout of REWE Express concessions in Germany continues to deliver an impressive return on capital, reflecting customers' appetite for high-quality convenience retail formats.

Performance in the US continued to be softer at the beginning of the quarter, leading to a 24.6% decrease in underlying EBITDA to $100m in Q2. The impact of unfavourable conditions on customer demand subsided in the later part of the quarter, in which the business returned to growth. Product and offer enhancement initiatives also continue to deliver a tangible financial impact.

A newly launched collaboration with Krispy Krunchy Chicken – currently rolled out at two Tom Thumb locations in Florida – has delivered a c.10% average increase in foot traffic increase at convenience stores, resulting in a c.15% rise in merchandise sales.

The Cumberland Farms brand is to be leveraged to develop a consistent and recognised identity across our US footprint to enhance customer loyalty opportunities and unlock significant commercial value. Currently, the 110 Tom Thumb outlets in the Florida Panhandle and Gulf Coast are being rebranded to Cumberland Farms in accordance with the company's brand led strategic initiative, while a ten-year deal with a fuel supplier in Colorado will support the fuel and non-fuel rebrand of our Loaf n' Jug outlets

Board and leadership update

In April, Russ Colaco became Group CEO following Mohsin Issa's decision to step down from executive responsibilities.

Subsequently in June, the Group strengthened its legal and compliance functions with the appointment of Erik Chalut as Chief Legal Officer, who joined from Weber LLC– the leading global manufacturer of outdoor grilling products – where he was previously General Counsel and his responsibilities included establishing and advising on public company governance protocols.

After quarter end in July, the Group appointed Mark Segal as Group CFO. Mark is a seasoned financial executive who joined the Group from TSX-listed Spin Master Corp where he was a key part of the team that successfully undertook an IPO of the business and brings 35 years of experience at leading public and private companies in North America including Husky Injection Moulding Systems and Canada Goose.

The Group also added further industry expertise to its Board in August with the appointment of Steve DeSutter as an Independent Non-Executive Director – a highly experienced retail and convenience sector executive whose roles included serving as CEO at Stripes LLC from 2008 to 2014, a major convenience store chain in the Southwestern United States and most recently CEO of Focus Brands. These appointments represent the importance of experienced leadership and effective governance to EG Group, ensuring the business is optimally positioned to execute on its strategic objectives.

The Group is currently developing its back-office functions to offer the strongest possible support to drive its next phase of growth. This includes the continued transition to a US-managed organisation with the Group's headquarters to be located in Charlotte, North Carolina, where key finance, legal and other corporate personnel will be based. In parallel, the Group's European Shared Service Centre will move to Bolton, Greater Manchester, retaining the company's roots in the north-west of England while ensuring its office footprint reflects EG Group's reduced presence in the UK and Europe.

Strategic and deleveraging update

The Group has taken a series of material steps to advance its core deleveraging and capital structure strategy – consistent with its focus on streamlining its global portfolio and maintaining balance sheet discipline.

On 11 August, the Group agreed to sell its Italian business to a consortium of the country's leading operators for an enterprise value of €425m. Later the same week, the Group also agreed to sell its Australian business to Ampol Limited, for an enterprise value of A$1.1bn. These transactions reflect significant progress in the Group's strategy to focus on its core markets and strengthen its balance sheet. The proceeds from both will be used to repay debt.

In July, the Group repriced its EUR Term Loan B, reducing its margin by 62.5 basis points to E+3.875%, and its USD Term Loan B, reducing its margin by 75 basis points to S+3.50%. In parallel, the USD Term Loan B was upsized from $1,687m to $1,800m – enabling partial repayment of the EUR Term Loan B, reducing its size to €1,525m. This transaction will also result in a further reduction in EG Group's annual financing costs to unlock additional free cash flow for the Group to invest in growth opportunities.

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About EG Group

Founded in 2001, EG Group is a leading independent convenience retailer, which has established partnerships with global brands, and a focused portfolio of proprietary brands.

The Group currently has operations in nine countries, with its single biggest market by revenue being the USA, followed by Europe, including Germany, Italy, France, Netherlands, Luxembourg, Belgium and the United Kingdom, as well as Australia.

EG Group currently employs about 38,000 colleagues working in more than 5,500 high-quality sites across its markets – and delivers a world-class grocery & merchandise, foodservice and fuel retail proposition to nearly 1 billion customers each year.

The Group partners with global brands, and also has its own proprietary brands, including Cumberland Farms, Fastrac, Kwik Shop, Quik Stop, Sprint, Tom Thumb, and Turkey Hill in the USA, and Go Fresh in Europe.

Forward looking statements

Certain statements contained in this release are forward looking statements and may discuss our future plans or our expectations regarding our business performance.

Forward looking statements are not guarantees of future business performance or that future events will occur, and inherently involve certain risks, uncertainties and assumptions which are difficult to predict and outside of the control of management. Therefore, actual outcomes and results may differ materially from what is expressed in any forward-looking statements, and we cannot assure you that the results or developments expressed in these statements will be realized or even if realized, will have the expected consequences to, or effects on, us or our business, prospects, financial condition, results of operations or cash flows.

You should not place undue reliance on these forward-looking statements, which speak only as of the date of this release. Other than as may be required under applicable law, we disclaim any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement to reflect events or circumstances after the date on which such statement is made, or to reflect the occurrence of unanticipated events.

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